

Finnish Defence Contracts Bulletin

18 th, December 2006

Defence Staff • Armaments Division • Commercial Branch • P.O. Box 919 • 00131 Helsinki • Finland

1. CONTENTS

1. CONTENTS.....	2
2. INTRODUCTION	3
3. PRIOR INFORMATION NOTICE – PIN.....	6
Unattended ground sensors for army (UGSAR).....	6
Nuclear Biological and Chemical Reconnaissance Vehicle, NBCRV prototype	6
4. CONTRACT NOTICE – CN.....	7
Trucks for military use.....	7
Medium Range Air Surveillance Radar Systems.....	7
Moving Target System for Combat Training.....	7
Armoured Nuclear and Chemical Reconnaissance Vehicle (ANCRV).....	7
Communication jamming systems	7
Radar jamming systems	7
Procurement of Anti-personnel charges (APC)	7
Medium range air defence missile system (MRADMS).....	7
Close range mortar system (CRMS)	7
Anti-tank mine fuze (ATMF).....	7
5. CONTRACT BIDDERS NOTICE – CBN	8
No announcements.....	8
6. CONTRACT AWARD NOTICE WITH COMPETITION – CANW.....	9
No announcements.....	9
7. PREVIOUSLY ANNOUNCED POSSIBLE FUTURE PURCHASES	10
Replacement of Anti-Personnel Mines (APM`s)	10
Long Range Artillery Systems	11
8. PREVIOUSLY ANNOUNCED TENDERS INVITED	12
Short Range Antitank System	12
Liaison Aircraft, approx. 8 ea	13
9. CONTRACTS AWARDED	14
Three complete Mine Countermeasures Vessels and Mine Warfare Data Centre (MWDC)	14
10. CANCELLATIONS	15
Long Range Air Defence Missile System.....	15
Short Range Air Defense Gun Systems	15
11. INDUSTRIAL SECTION.....	16

The notices 3, 4, 5 and 6 mentioned above will be found in the form similar to EDA Electronic Bulletin Board (EBB). The CONTRACT BIDDERS NOTICE is functional summer / autumn 2007 earliest.

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2. INTRODUCTION

Scope of Publication

The Finnish Defence Contracts Bulletin (FDCB) is published by the Defence Staff of the Finnish Defence Forces. The main purpose of the bulletin is to inform the industry on possible contract opportunities within the Finnish Defence Forces procurement authorities. The FDCB-notices are similar to the EDA-notices published on the EDA web site (www.eda.europa.eu/ebbweb/). During transition period, FDCB-notices published earlier, will be listed in the last pages of this bulletin. Once their time is due the FDCB and EBB will cover the same notices.

The Finnish Defence Contracts Bulletin provides information on military orders arising from national and international programs and projects. In principle, the bulletin lists the requirements of the Finnish Defence Forces valued at one million EUR or more (orders of less value may occur) for which possible contract opportunities exist at both main and sub contract level. Published orders include those for research and development, production, supply and maintenance, of all military equipment except for:

- 1) procurements subject to the EC Directives,
- 2) those defined secret,
- 3) those subject to special national regulations.

Procurement Regulations

The Finnish Defence Procurement Authorities comply with the national laws and regulations governing public procurement and EDA Code of Conduct. A summary on Finnish Defence Procurement Process may be found from EDA home page mentioned earlier (go to EDA home page, click "Procurement Vade Mecum" and choose Finland from the appearing drop box). Standard conditions for public procurement in Finland are contained in the "General Terms and Conditions of Public Procurement for Finland (1994)" which is available in Finnish, Swedish and English.

Information Service

The Armaments Division, Commercial Branch of the Defence Staff has established a Focal Point. The Focal Point provides general information about the various national procedures and practices which govern defence procurement in Finland.

Finnish Defence Contracts Bulletin is updated and published by the Defence Staff of the Finnish Defence Forces on the Finnish Defence Forces web site: **www.mil.fi** (in english).

Editorial inquiries or possible comments should also be addressed to the Focal Point address:

Defence Staff
Armaments Division
Commercial Branch
P.O. Box 919
FIN-00131 HELSINKI
Attn: Iikka Marttila
Phone: +358 9 181 22832
Fax: +358 9 181 22858
E-mail: iikka.marttila@mil.fi

Please note that enquiries about specific procurement projects should be addressed to the responsible procurement authorities.

Declarations of Interest by Potential Suppliers

The Contracting Authorities need appropriate information on companies which want to become suppliers to the Government in the future.

There is no list of approved suppliers in Finland. Companies should therefore register their interest in each specific case to the responsible procurement authority. The declarations of interest should contain the following information, if possible:

1. Data concerning the company
 - full company name and address including telephone and telefax numbers
 - number of employees
 - branch of industry/line of business
 - contact point
2. Quality assurance status
3. Security/Classification status
4. Capabilities, products or services being offered
5. Companies may wish to give brief details about relevant past contracts either as a main contractor or as a sub-contractor, e.g. customer, nature of work performed, date and value of contracts.
6. See also EDA "list of possible criteria types"

Procurement Authorities

All contacts regarding specific contracts should be addressed to the responsible procurement authority. The possible future purchases, tenders invited and contracts awarded announcements have contact persons for technical and/or commercial matters. The addresses of the procurement authorities announcing in this volume of the bulletin are given below.

Defence Forces Materiel Command HQ
Commercial Section
P.O. Box 69
FIN-33541 TAMPERE
Telephone +358 3 181 55111
Telefax +358 3 181 55889

Finnish Naval Headquarters
Commercial Division
P.O. Box 105
FIN-00201 HELSINKI
Telephone +358 9 181 24211
Telefax +358 9 181 24212

Finnish Air Force Headquarters
Procurement Division
P.O. Box 30
FIN-41161 TIKKAKOSKI
Telephone +358 14 181 0111
Telefax +358 14 181 4370

Criteria for Contract Award

The Procurement Authorities will exercise their discretionary power in accordance with the national laws and regulations. When competitive contracts are awarded, the most economical solution usually takes into account, among other things, the following:

- conformity with the requirements
- tender price, including terms of payment
- cost of ownership implications on a through life basis
- assessment of tenderer's specific capabilities
- security of supply

- quality assurance standard
- preservation of the scope for future competition
- see also EDA "list of possible criteria types"

Liabilities

It is the policy of the Finnish Defence Forces to contract only with companies whose technical competence and financial viability have been established.

Suppliers should note that, whilst entries in either the Possible Future Purchases or the Tenders Invited Sections of the Finnish Defence Contracts bulletin are placed in good faith with the aim of fulfilling a potential requirement of the Finnish Defence Forces, needs, priorities or applications may subsequently change.

The Finnish Defence Forces reserves the right not to release further information or to entertain requests to be placed on bidders lists for specific projects. The judgment of the Finnish Defence Forces is final in any such matters.

Publication of the details of an Invitation to Tender does not imply that the responsible Finnish Defence Procurement Authorities will add any new bidders to the competition nor accept any of the resulting bids.

The material in this bulletin is intended merely as a guide although every effort is made to ensure that the information given is accurate. The Finnish Defence Forces are not to be taken as incurring any legal or contractual liability whatsoever for any statements made in the bulletin. Any expenditure, work or effort undertaken prior to contract award is accordingly a matter solely for the commercial judgment of potential suppliers.

3. PRIOR INFORMATION NOTICE – PIN

For further data on following defence procurements see
www.eda.europa.eu/ebbweb/.

Unattended ground sensors for army (UGSAR)

EDA-632

Nuclear Biological and Chemical Reconnaissance Vehicle, NBCRV prototype

EDA-644

4. CONTRACT NOTICE – CN

For further data on following defence procurements see
www.eda.europa.eu/ebbweb/.

Trucks for military use

EDA-823

Medium Range Air Surveillance Radar Systems

EDA-822

Moving Target System for Combat Training

EDA-789

Armoured Nuclear and Chemical Reconnaissance Vehicle (ANCRV)

EDA-764

Communication jamming systems

EDA-643

Radar jamming systems

EDA-642

Procurement of Anti-personnel charges (APC)

EDA-631

Medium range air defence missile system (MRADMS)

EDA-630

Close range mortar system (CRMS)

EDA-629

Anti-tank mine fuze (ATMF)

EDA-628

5. CONTRACT BIDDERS NOTICE – CBN

For further data on following defence procurements see
www.eda.europa.eu/ebbweb/.

No announcements.

6. CONTRACT AWARD NOTICE WITH COMPETITION – CAN_w

For further data on following defence procurements see
www.eda.europa.eu/ebbweb/.

No announcements.

7. PREVIOUSLY ANNOUNCED POSSIBLE FUTURE PURCHASES

Replacement of Anti-Personnel Mines (APM`s)

First announcement in	Bulletin No 2/05
Procurement authority	Finnish Defence Forces Materiel Command Headquarters
Contact person/Technical matters	Commercial Secretary M.Sc. Päivi Sopanen
Phone and fax number	+358 3 181 55797 +358 3 181 55889 (fax) paivi.sopanen@mil.fi
Scope of delivery	<p>In the first phase (2007-2008) equipment for field tests and evaluation. In the second phase (2009-2012) procurement, training and proposals for procurement 2013-2016. The third phase procurement 2013-2016 and destroying of APM`s in 2016.</p> <p>The replacement of APM`s will be a combination of:</p> <p>APM Capabilities</p> <ul style="list-style-type: none"> - protection of troops and key installations - area surveillance and psychological effects - delay of enemy formations <p>Combinations of replacement systems</p> <ul style="list-style-type: none"> - short-range perimeter defence weapons and - Claymore mines with related sensors - independent sensor systems - modern anti-tank mine systems - intelligent charges with an integrated sensor system and - smart ammunition for artillery or multiple rocket launchers
Estimated issue date of invitation to tender	2 quarter 2007 RFI of concept proposals and RFQ for test equipment. RFQ 2008
Delivery date	2009-2012 / 2013-2016

Long Range Artillery Systems

First announcement in	Bulletin No 1/05
Procurement authority	Finnish Defence Forces Defence Staff
Contact person/Technical matters	Maj Mika Tauru
Phone and fax number	+358 9 181 22512 (phone Tauru) +358 9 181 22898 (fax) mika.tauru@mil.fi
Scope of delivery	<p>In the first phase (2006-2007) combination study. Second phase (2008-2012) preparations for procurement including RFI and RFQ. Third phase possible procurement (2013-2016).</p> <p>The Long Range Artillery System will be combination of:</p> <ul style="list-style-type: none">- heavy rocket launcher ammunition (rockets and missiles)- special ammunition for 155 mm tubed artillery- ISTAR-systems- training systems (simulators etc)- maintenance systems (spare parts, documentation, technical support etc)
Estimated issue date of invitation to tender	2009
Delivery date	2013-2016

8. PREVIOUSLY ANNOUNCED TENDERS INVITED

Short Range Antitank System

First announcement in	FDC Bulletin No. 4/01
Procurement authority	Defence Staff
Contact person/ Technical matters	Maj Matti Honkela
Phone and fax number	+358-9-181 22051 (phone) +358-9-181 22898 (fax)
Scope of Delivery	Man portable Short Range Antitank System
Estimated issue date of Invitation to Tender	Shortlisted 3/2004
Delivery date	2008-2010

Liaison Aircraft, approx. 8 ea
First announcement in

FDC Bulletin No. 4/04

Invitation to Tender

No. 06/804/14 12 June 2006

1. Pilatus Aircraft, Switzerland

2. Raytheon Aircraft Company, Germany

3. B-N Group Limited, Great Britain

Quotation to be issued by October, 16th 2006

Quotation to be valid until February, 29th 2008

Procurement authority

Finnish Air Force Headquarters (the FiAF)

Contact person/Technical matters

Major Kari Korhonen

Phone and fax number

tel. +358 14 1814811 fax +358 14 1814351

GSM +358 40 8259164

e-mail: kari.i.korhonen@mil.fi

Contact person/Commercial matters

Mr Aatos Kaukinen

Phone and fax number

tel. +358 14 1814065 fax +358 14 1814310

e-mail: aatos.kaukinen@mil.fi

Summary of Requirements

The FiAF is looking for an aircraft, which is already in production and needs minimum modifications or no modifications at all to fulfill the requirements.

The Liaison Aircraft will primarily serve as a personnel and cargo transport aircraft on domestic flights and occasionally as a VIP transport aircraft.

The aircraft shall be powered by one or two turboprop engines, be approved for single-pilot operations and have a seating arrangement for nine passengers. The cabin shall be easily convertible to cargo configuration or to accommodate both passengers and cargo (combi).

The aircraft is to have IFR day and night capability, to be B-RNAV-approved and certified for flight into known icing conditions. The service ceiling shall be at least FL 200. The aircraft shall have a range of at least 500 NM (plus a 45 minute fuel reserve) with a 1 000 kg payload and with a 500 kg payload a range of at least 900 NM (plus a 45 minute fuel reserve).

QA Requirements

AQAP 2110, AQAP 160, ISO 9001 or equal

Time of Delivery

2009

9. CONTRACTS AWARDED

Three complete Mine Countermeasures Vessels and Mine Warfare Data Centre (MWDC)

First announcement in	FDC Bulletin No 1/04
Contract No.	4500261273
Procurement Authority	Finnish Naval Headquarters
Contact person	Cdr J.G. Ilja Hakanpää tel: +358 9 181 24330 e-mail: ilja.hakanpaa@mil.fi
Scope of delivery	Three Mine Countermeasures Vessels and Mine Warfare Data Center together with supporting products and services
Contract awarded to	Intermarine S.p.A.
Issue date	23.11.2006
Delivery date	2010 - 2012

10. CANCELLATIONS

Long Range Air Defence Missile System

First announcement in	Bulletin No 1/05
Procurement authority	Finnish Defence Forces Materiel Command Headquarters

Short Range Air Defense Gun Systems

First announcement in	Bulletin No 1/05
Procurement authority	Finnish Defence Forces Defence Staff

11. INDUSTRIAL SECTION

Association of Finnish Defence Industries

<http://www.defenceindustries.fi>

The Association of Finnish Defence Industries is the cooperation organ for the defence industry companies in Finland, working in close collaboration with the defence force administration, and representing Finland in international organisations in the field.

The Association is also an important link in contacts concerning Industrial Participation (IP).

- Established in 1994
- Number of member companies 40
- Covering nearly the entire Finnish defence industry sector

The Association represents Finland in the European cooperation organisation, ASD - AeroSpace and Defence Industries Association of Europe , which has been formed in a merger of AECMA, EDIG and EUROSPACE. The Association also serves as a link in contacts with NIAG (NATO Industrial Advisory Group).

Main activities:

- Cooperation with defence force administration
- Promotion of research and product development in the field
- Contacts with political decision-makers
- Participation in the work of European Branch Associations

Secretary General:

Mr Henrik Nordell
Group Manager
Technology Industries of Finland
Phone +358-9-1923 399
E-mail: henrik.nordell@techind.fi

Member companies:

Link to the pdf-file listing all the member companies with their contact information can be found from the Associations web site:

<http://www.defenceindustries.fi>